

Largest contractors set new volume record

The 400 largest U.S. contractors in 1971 saw an upswing in their new business from 1970's tight volume. Their 1971 contract awards totaled \$36 billion, jumping 11% over a year ago.

Foreign work rebounded fastest with a 22.5% leap to \$4.9 billion. Domestic contracts climbed 9.5%, but marked the second consecutive year that The ENR 400 failed to top the growth rate of the total U.S. construction market excluding homebuilding, which rose 10% last year.

Design and construct contracts shot up 13% from the low 1970 total, topping the previous high of 1969. The \$11.1 billion in new design and construct work awarded in 1971 underscored the recovery of industrial constructors. The 34 industrial constructors among The ENR 400 increased their share of the 400's total from 15% in 1970 to 21% in 1971.

More concentrated. Concentration of contract volume tightened within the 400. The top 10% of The ENR 400 accounted for 56% of the total, up from 54% in 1970. And the dollar volume of this upper 10% climbed 15% above 1970's top 40—greater than the overall increase.

More \$100-million contractors are among the 400-63 compared to 52 a year ago, increasing the concentration at the top. The 400 was further squeezed as the minimum contract volume rose 5.5% to \$21.1 million.

These general trends of greater concentration, higher average volume and higher top, have recurred throughout the nine-year history of The ENR 400 with the exception of 1970.

With 313 contractors returning to The ENR 400 that were also listed a year ago, 62% increased their contract volume in 1971. General builders fared the best, with three out of four taking on more new business last year. Two out of three diversified contractors and heavy and highway contractors increased their contract awards in 1971, while three out of five industrial constructors reported a jump.

Joining The ENR 400 in 1971 are 87 contractors that were not listed in 1970. Thirty-one of these 87 are newcomers to The ENR 400 and 56 are returning after a year or more absence.

Among The ENR 400 this year are six of the largest mechanical and electrical contractors. Fischbach & Moore, Howard P. Foley, E.C. Ernst, Scheider, Union Boiler and Architectural & Mechanical Systems Corp. are ranked among the 400 as well as among the top mechanical, electrical contractor listing on p. 47. These six mechanical and electrical contractors are included among The ENR 400 because their prime contracts plus share of joint ventures is higher than the minimum \$21.1-million volume.

Boise Cascade No. 1. Boise Cascade heads up The ENR 400 largest U.S. con-

tractors with its \$2.5-billion volume, up from its \$2.1-billion total that was reported too late last year to place Boise Cascade in the No. 1 slot for 1970.

Three industrial constructors are ranked in the top 10 as Stone & Webster jumps to No. 2 and Lummus to No. 7, joining Boise Cascade's Ebasco.

Brown & Root topped Bechtel in 1971 contract awards to land the No. 3 slot. Daniel International and Guy F. Atkinson each dropped one rank from 1970 to hold the No. 5 and 6 positions.

Three general builders fill out the top 10. Turner holds onto the No. 8 rank for the second consecutive year, Carl A. Morse dropped two spots to No. 9 and Tishman joins the top 10 for the first time since 1967.

Missing are Kaiser Engineers, United Engineers and Constructors, and Rust Engineering, all of which dropped out of the top 10 in 1971.

Growth In foreign market. The increase in foreign work signed up in 1971 will take even greater numbers of U.S. contractors abroad this year. Currently, 76 members of The ENR 400 are working in 105 foreign countries.

Canada again heads the list of foreign countries that attract U.S. contractors. Thirty-five U.S. contractors now have jobs in Canada—the same number as in 1970. Twenty-six of the 400 are working in Puerto Rico, 19 in Australia, 18 in the United Kingdom and 17 in Germany.

Industrial constructors and diversified contractors that do both heavy and building construction account for the bulk of The ENR 400's foreign contract volume. Fifteen industrial constructors netted 35% of the foreign total with 27 diversified contractors accounting for 47%. Heavy and highway contractors won only \$475 million in foreign jobs in 1971; general builders only \$303 million.

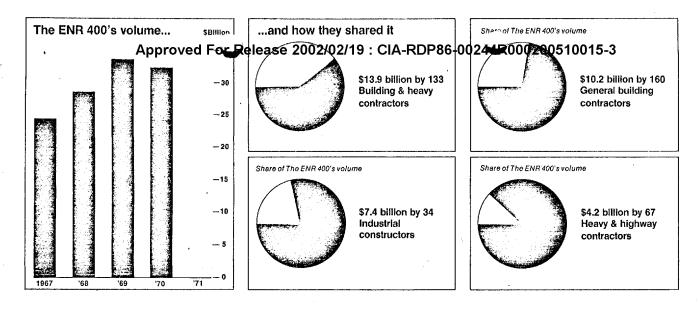
CM is popular. Construction management (CM) contracts, like design-only contracts, are excluded from company totals for The ENR 400 roster. Many members of the 400 offer CM services however, and served as CMs on projection 1971 where other firms (often mem-

Diversified contractors score greatest

Pre-tax profits as a % of stockholders' equity Median Contractor type & 1971 dollar volume Number Low of companies Heavy & highway 19 40 10.0 \$50 million & up 20 3.0 130 2.0 **Building & heavy** 97 \$100 million & up 75 19 Building 43 11 153

In 1971 where other firms (often mem \$50 million proved For Release 2002/02/190 CIA-REP86-05244R00020051001509) did the work as prime \$20 mil.-\$49 mil. 9 3.0 contractor.

The 78 firms that told ENR they offer



CM services say they have done so for a number of years. About half of these 78 firms have offered such services for 10 or more years. Only a handful have just recently added construction management to their list of specialties.

In 1971, 46 of these firms offering CM services were awarded construction management contracts where another firm worked as prime contractor totaling \$2 billion in project value. These CM contracts per firm range from \$250,000 to over \$500 million in construction cost.

Fees for CM services vary widely. One firm reports its standard construction management fee is 1% of project value, while another claims 10%. The median standard fee is 4%.

Four out of five companies that offer CM services say their fee decreases as project size increases. Standard fees may drop from 5 or 6% to a minimum of 2 or 3% on large projects. The lowest minimum fee reported is 0.5%; the highest, 8%.

In addition to offering CM services, many members of The ENR 400 have been prime contractors on projects that had another firm in the CM role. Nineteen of the 78 firms that offer CM services themselves have also worked as prime contractors on a CM project. In 1971, 50 members of The ENR 400 worked as prime contractors on projects totaling \$225 million that had another firm in the CM role.

Widespread profits. Contractors profits were more abundant in 1971 than a year ago. Nine out of 10 of the 400 report they made a profit in 1971. Only 21 of the 318 firms reporting their 1970-71 profit trend suffered a loss last year. Moreover, of the firms that made profits in both 1970 and '71, two out of three upped their profits in 1971 and eight firms pulled out of the red.

Industrial constructors scored the

More contractors are now working abroad than in 1971

Uruguay Venezuela

S. Vietnam

102. Virgin Isl.

103. West Indies

99.

100.

101.

In these 105 countries . .

36. Honduras 1. Africa **71.** Peru 37. Hong Kong 72. Philippines 2. Algeria 3. Angola 38. India 73. Poland 39. Indonesia 74. Puerto Rico 4. Antarctic 40. Iran Argentina Qata 6. Aruba 41. Iraq Rumania Australia 42. Israel 77. Russia Bahrein **43.** Italy 78. S.E. Asia 44. Ivory Coast Bangladesh 79. Samoa 10. Beirut 45. Jamaica 80. Sardinia Belgium Bolivia Saudi Arabia 46. Japan 47. Korea 82. Singapore 13. Botswana 48. Kuwait 83. South Africa 49. Kwajelein Isl. 14. Brazil Spain 50. Labuan Isl. 15. Brunei 8Š. Sudan Canada Lebanon Sweden 16. Ceylon 87 17. 52. Liberia Taiwan 18, Chile 53. Libva 88. Tanzania Malawi Colombia 89. Tasmania Costa Rica 55. Malaysia 90. Thailand 56. Marshall (sl Czechoslovakia 21. 91. Trinidad Mauritania Denmark Trucial States Dominican Republic 23. 58. Mexico 93. Truk Netherlands Trust Territories 24. 25. Ecuador 94. Newfoundland Tunisia Egypt Turkey 26. El Salvadore 27. Finland 61. New Guinea 96. 62. New Zealand U.K. 97. Uganda 63. Nicaragua 98. France

64.

66. Norway

67.

Nigeria

North Sea

Okinawa

29. 30.

33.

Germany

Ghana

Greece

Guatemala

32. Guam

35. Holland

. . . 76 contractors now have jobs

(match country codes with table at left)

Austin-5,7,11,16,28,29,39,43,59,84,97 Ballenger-20,74 Bechtel-4,5,7,11,14,16,17. 19.21,27,28,29,38,39,47,53,57,58,61,72,74,83,84,86,87,97,105 E.E. Black—32,72,94 Blaw-Knox— 16,46,100 Blount Bros.-45,103 Blythe Bros.-74 Bolse Cascade-2,5,14,16,28,31, 38,46,81,84,87,96,99 C.F. Braun-16,22,29,35,46,47 Brown & Root-3,7,8,13,14,15,16, 23,25,33,36,39,40,46,48,50,58,59,64,67,69,70,71,74,75,81,82,83,84,97,100,101,102 **Burgess--**7.89 Burns & Roe-7,16,31,38,46,49,58,67,81,84,87,96 C & C/Bohrer-7,74 Catalytic-11,16,28.29,46,55, 83,97 Centex-74 Cunningham-Limp-11,16,29.74,84 Daniel-11,23,29,74,97,102 Day & Zimmermann-33 Delta-5,16 Dillingham-7,16,32,47,61,62,64,82,94 Dravo-2,5,7,16,28,29,33,52,96,100 Eichleay-16 Fischbach & Moore-16,29,45,63,74,83,90,101 Fluor-7,16,47,71,82,83,97,100 Ford, Bacon & Davis-14,36,38,72,74,91 Franchi-51,95 Fuller-58,74 Edward J. Gerrits-74,102 Great Lakes-6 HRH-74 Harbert-20,24,45 Nat Harrison-33,74 Hawaii Corp.-32 Houston-24,91 Jacobs- 16,26,42,58,74,79,97 J.A. Jones-12,19,74,101 Kalser-5,7,14,16,30,39,44,45,74,80,90,103 M.W. Kellogg-14.16.18,29,38.39,46,47.51,74.76,77,97,100 Peter Klewit-16 C.H. Leavell-52.85 Lummus— 2,5,12,14,16,18,27,28,29,40,43,46,47,58,59,72,74,77,83,87,96,97,100 J. Ray McDermott— 7,14,16,40,64,65,81,82,91 Arthur G. McKee-1,5,6,7,11,14,16,18,28,29,38,43,58,84,86,96,100,104 McKinley-73 Morrison-Knudsen-5 7.14.16.19.23.28.34.39.40.47.59.61.68.87.95.97.100 Carl A. Morse-16,28 Mosser-102 Oman-7 Raiph M. Parsons-1,7.16,29,46,58,69,72,78,87,97 Perini-16,68 Pizzagalli-102 R.B. Potashnick-26,74 H.C. Price-7,10,16,28,29.35,40,48,82,97 J.F. Pritchard—2,9,16,40,72,77,100 Procon—7,11,14,15,16,28,29,46,47,59,60,74,84,90,97 Ramada—11,29 Raymond-43,45,52,53,64,74,91,97,98,100,101 F.D. Rich-74 Rust-11,16,19,28,29,47,58,97,100 Sanderson & Porter-14.39.40.52.74.81.97.101 Santa Fe Engineers-47 Santa Fe Pomeroy-7.16.39.40.41.48.58.64.66,75.81.82.92 Scientific Design—11.14.38.43.46.58.76.84.97 Stearns-Roger-16.42 Stolte- 82 Nello L. Teer-33,36,54,63,88 Turner-37 U.S. Industries-14 Vinneli-32,58,68,72,82,101 Warren Bros.-16,84 Del E. Webb-26,36 Foster Wheeler-7,14,16,28,29,43. 69. PananApproved For Release 2002/02/191.001A4RDF86-00244R000200590015-39.56.68,74 Zurn-70. Paragual

best profit record, with only one out of ers and heavy and highproved Fact Belease 2002/02/19: CIA-RDP86-00244D000200510015-3

could not match the profit record of the industrial constructors, but fared better than diversified contractors. About one. out of 16 general builders and heavy and highway contractors reported a loss in 1971, while 10% of contractors doing both heavy and building construction ran into the red ink.

Bucking the trend set in previous years, losses hit hardest among the \$25 million to \$49-million contractors. Generally, contractors with less than \$25million contract volume most often run into the red. But in 1971, seven of the eight general builders that reported a loss have \$25 million to \$49 million in contract awards. Five of the nine heavy and building contractors that operated in the red last year were among that group and three other diversified contractors with losses reported a contract volume over \$50 million.

Pretax profit margins on stockholders' equity in the business were greater than in 1970 for all types and sizes of contractors except for the following classifications: large general builders and small to medium size heavy and highway contractors.

Diversified contractors working on both heavy and building projects reported the greatest margin on equity in 1971, while a year ago they had the smallest. Conversely, \$100-million general builders saw their margins drop from a median of 30% on equity in 1970 to 21% in 1971.

Large industrial constructors had the second best record and the tightest range of profit margins. These industrial constructors, with more than \$50 million in contract awards, reported pretax margins ranging from 17 to 53% of equity with a median occurring at 25%.

With 179 contractors reporting, profit margins as a percent of tangible net worth ranged from half of 1% to over 200% before taxes. Twenty-nine firms made 5% or less of a return on investment before taxes and 14 of them are general builders.

Equipment investment up. Lead by heavy and highway contractors, members of The ENR 400 have a considerable investment in construction machinery and trucks valued at current replacement cost.

Large heavy and highway contractors, with over \$50 million in 1971 concontracts. Those in the \$25 million to

			contracts millions	Constru	ction specialty
		Total	Foreign	(Mechanic	al) (Electrical)
1.	Fischbach & Moore, New York, N.Y.	258.2	29.5	V	V
2,	Sam P. Wallace Co., Inc., Dallas, Tex	98.5	21.1	V	Ź
3.	Howard P. Foley Co., Washington, D.C	96.0	0	,,	/
4.	Amelco Corp., Honolulu, Haw	88.6	24.7	.,	/
5.	Natkin & Co., Omaha, Neb	82.4	0	V	,,
6.	E.C. Ernst, Inc., Washington, D.C	80.0	0	V	V
7.	Limbach Co., Pittsburgh, Pa.	68.9	0	V	·
8.	Lord Electric Co., Inc., New York, N.Y	58.5	n.r.		✓
9.	Poole & Kent Co., Baltimore, Md	43.3†	0	V	,,,
10.	Schneider, Inc., Pittsburgh, Pa	41.0	٥	V	
11.	Continental Mechanical Corp., Dallas, Tex	38.7	0	V	
12.	Riggs & Distler & Co., Inc., Baltimore, Md	38.5	0	V	Ü
13.	Union Boiler Co., Inc., Nitro, W. Va	35.9	0	V	·
14.	Broyles & Broyles, Inc., Ft. Worth, Tex	35.3	0	V	
15.	University Mech. Engrg. & Const., San Diego	35.0	0	V	•
16.	Economy Mechanical Ind., Skokie, III	32.0†	0	V	
17.	Arch. & Mech. Systems Corp., Champaign, Ill	27.7	0	V	V
18.	Courter & Co., Inc., New York, N.Y.	22.3	0	V	.
19.	Tibbetts Plumbing & Heating, Anderson, Ind	22.1	0	. /	**
perc	ent completion basis *mechanical in Puerto Rico	only			

\$1.2 billion awarded to top specialty contractors

Top U.S. mechanical and electrical contractors, which often work with and compete against members of The ENR 400, are introduced in the listing above. These 19 leading mechanical and electrical contractors took on \$1.2 billion in 1971 contract awards.

Company totals included prime contracts in the U.S., share of joint ventures, subcontracts and foreign work. The minimum volume of \$22.1 million corresponds to the minimum volume of The ENR 400.

Six of these top mechanical and electrical contractors are also listed among The ENR 400 because their contract volume, excluding subcontracts, is higher than the minimum volume of the 400. Their rank among the 400 is determined by their total contract volume in 1971, including subcontracts. For many of the other 13 mechanical and electrical contractors, subcontracts awarded to them by other prime contractors often account for the bulk of their new business.

Fischbach & Moore, ranked No. 27 among The ENR 400, leads the list of top mechanical and electrical contractors with its \$258.2-million volume, which is 162% higher than its closest competitor.

Eleven mechanical, three electrical, and five contractors handling both mechanical and electrical construction, are included. The five contractors doing both mechanical and electrical work account for the largest share of the total, 42%, with 11 mechanical contractors accounting for 38% and three electrical contractors netting 20% of the \$1,2-billion total.

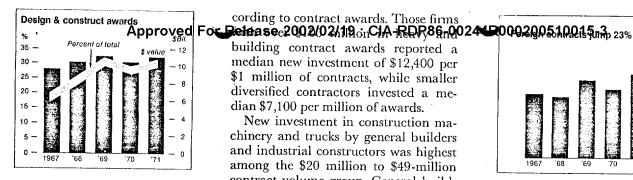
Five working abroad. While only three of the 19 top mechanical and electrical contractors reported their 1971 foreign contract awards totaling \$75 million, five firms report they are currently working in 17 foreign countries. Fischbach & Moore leads with current jobs in eight foreign countries, Amelco is working in six, Sam P. Wallace in three and Lord Electric and Poole & Kent in one each. Jobs these five firms now have overseas are in Australia, Bermuda, Canada, France, Germany, Guam, Guyana, Jamaica, Nicaragua, the Philippines, Puerto Rico, Somaliland, South Africa, Thailand, U.S. Trust Territories, South Vietnam and the Virgin Islands.

Design work is included among the construction specialties of five top mechanical and electrical contractors. Sam P. Wallace, Broyles & Broyles and Architectural & Mechanical Systems Corp. reported about \$50 million total in new design and construct work awarded to them in 1971.

High margins on equity. Ten of the leading mechanical and electrical contractors reporting their 1970-71 profit trend made a profit in 1971. Only one mechanical contractor and one mechanical and electrical contractor reported a loss.

Two out of three of the profit-makers reported higher pretax profits in 1971 than in 1970. Jumps ranged from 2 to 214% with a 12% median increase.

tract awards, have a Apprion of Release 2002/02/148 in LARD 1862-00244R000200540045 Rers' equity in the ment of \$383,000 per \$1 million of business. Their median profit margin based on equity is a high 27%.



\$49-million bracket invest a median of \$376,000 per \$1 million of contracts and smaller heavy and highway contractors invest a median \$221,000 per \$1 million of contract awards.

This substantial investment in machinery and trucks compares to builders with \$100 million or more contract volume that have a median investment of only \$5,200 per \$1 million of contracts; large industrial constructors with a \$26,700-median investment per \$1 million of contracts; and large diversified contractors with a median of \$49,300 invested per \$1 million of awards.

Investment varies by size of contractor as well as by type and for every type of contractor other than heavy and highway contractors, firms with a 1971 contract volume between \$25 million and \$49 million have a higher median investment in machinery and trucks than their larger counterparts.

For general builders in the \$20 million to \$49-million group, median investment in machinery and trucks is \$13,800 per \$1 million of contracts; for industrial constructors, \$47,800; and for \$25 million to \$49-million diversified contractors, \$63,400 per \$1 million of contracts.

The lowest investment in construction machinery per \$1 million of contracts is \$700 by a large general builder and the highest is \$3.3 million, or triple 1971 contract volume, for a heavy and highway contractor.

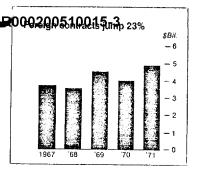
Machinery and truck purchases in 1971 tended to fall below those reported in 1970. The median new investment of \$43,000 per \$1 million of contracts for heavy and highway contractors dropped 19% below a year ago. However, smaller heavy and highway contractors with a \$20 million to \$24million contract volume had a median new investment of \$41,600 per \$1 million of contracts, sharply higher than

Among diversified contractors, 1971 machinery and truck purchases rose ac-

cording to contract awards. Those firms

building contract awards reported a median new investment of \$12,400 per \$1 million of contracts, while smaller diversified contractors invested a median \$7,100 per million of awards.

New investment in construction machinery and trucks by general builders and industrial constructors was highest among the \$20 million to \$49-million contract volume group. General builders of that size had a median new investment of \$2,000 per \$1 million of contracts, while their larger counterparts halved that figure. Medium size



industrial constructors had a \$5,200 median new investment per million of contract.

T	HE							····	
•		107-			Con	structio	n specia	ilty	
			contracts			Gen'l	Mfg.,		
	400	In \$ i	millions Foreign		High-	build-	proces		Do
1.	Boise Cascade Engineering & Const. New York (a) 2			,	way	ings	plants	design	СМ
"	Stone & Webster Engineering Corp. Rester	2,522.0	1,393.0	V,		V	•∕	V	
2	Stone & Webster Engineering Corp.; Boston	2,100.0		V	•∕		v'	. √	
а.	Brown & Root, Inc., Houston, Tex	1,491.5	327.2	V.	✓		√	V	V
5.	Bechtel Corp., San Francisco, Calif	1,284.0	14.0	· /	••	V.	V	V	v'
6.	Guy F. Atkinson Co., South San Francisco, Calif. (b)	0.888	107.4	√,		V,	V.	V	• •
7.	The Lummus Co., New York, N. Y	625.0	66.3 400.0	V	V	<i>V</i> .	v,		
8.	Turner Const. Co., New York, N. Y	501.8	25.5	ÿ	••		V,	V	
9.	Carl A. Morse, Inc., New York, N. Y	497.7	0			V	₹.		v,
10.	Tishman Realty & Const. Co., New York, N. Y	472.2	ŏ			V			√ √
11.	Foster Wheeler Corp., Livingston, N. J	468.0	189.0			٠	· 1	Ÿ	<i>V</i>
12.	C. F. Braun & Co., Alhambra, Calif	440.0	150.0	V		Ÿ	V	<i>'</i>	
13.	United Engineers & Constructors, Inc.,			•		,	,	•	
	Philadelphia, Pa	437.0	0				V	V	
14.	The M. W. Kellogg Co., Houston, Tex	400.0	n.r.	✓.			V	V	٠
10.	Chicago Bridge & Iron Co., Oak Brook, III.	394.0	n.r.	√			V		
17	Morrison-Knudsen Co., Inc., Boise, Idaho	392.1	119.4	V.	V	V	v	V	V
18	Peter Kiewit Sons' Co., Omaha, Neb	377.6	61.4	V	V	V	V		
19.	The Rust Engineering Co., Birmingham, Ala	362.6	184.4		**		V.	V.	
20.	J. Ray McDermott & Co., inc., New Orleans, La	350.0 346.0	190.0	V		V	₹.	V.	· /
21.	Kaiser Engineers Div., Kaiser Ind., Oakland, Calif	345.2	n.r. 119.3				V,	- ' V , -	
22.	J. A. Jones Const. Co., Charlotte, N. C (c)	333.4	43.9	V	 V	V,	V,	V	••
23.	The Austin Co., Cleveland, Ohio	315.1	96.7	<i>V</i> 	V	V V	√ √	./	••
24.	Warren Brothers Co., Cambridge, Mass	294.7	35.1	Ÿ	Ÿ			V	••
25.	Fluor Corp., Los Angeles, Calif	285.0	245.0	<i>'</i>	,		Ÿ	ÿ	
26.	Dillingham Corp., Honolulu, Hawaii(d)	284.3	46.4	<i>V</i>	V	V	<i>'</i>	·	
27.	Fischbach & Moore, New York, N. Y.	258.2	29.5		(Mechar				
28.	The Badger Co., Inc., Cambridge, Mass.	255.0	165.0				v .	V .	
29.	The Ralph M. Parsons Co., Los Angeles, Calif	249.0	120.0	V			V	V	V
30.	Huber, Hunt & Nichols, Inc., Indianapolis, Ind	239.0	0			V	V		V
32	Centex CorpJ. W. Bateson Co., Inc., Dallas Dravo Corp., Pittsburgh, Pa.	229.5	14.2		••	V			
33.	Blount Bros. Corp., Montgomery, Ala	220.8	31.2	V,	√	V.	₹.	v'	
34.	Gilbane Building Co., Providence, R. I.	220.4 219.4	5.6 0	V		V,	√	••	•;
35.	Procon, Inc., Des Plaines, III.	215.9	28.4			V	.;		V
36.	S. J. Groves & Sons Co., Minneapolis, Minn	201.3	0	Ÿ	Ÿ	••	√ .	V	••
37.	Henry C. Beck Co., Dallas, Tex	200.7	ő	r 	<i>V</i>	ÿ.		**	
38.	Perini Corp., Framingham, Mass	189.7	29.9	Ĵ	Ÿ	V	<i>V</i>		••
39.	Gust K. Newberg Const. Co., Chicago, III	180.4	0	V	V	V	V		••
40.	H. B. Zachry Co., San Antonio, Tex	164.3	28.7	· /	, /	<i>V</i>	•		:
41.	Frank Briscoe Co., Inc., Newark, N. J.	153.0	0	,.		Ÿ	√		· ·
42.	Darin & Armstrong, Inc., Detroit, Mich.	152.0	ō			V		Ÿ	V .
43.	Stearns-Roger Corp., Denver, Colo	151.2	42.0	V		·	V	<i>'</i>	
44.	Raymond International, Inc., New York, N. Y	150.2	59.8	V	✓		· /	V	.,
45. A£	HRH Const. Corp., New York, N. Y	142.2	12.5		٠	V	V	•	Ž
40. 47	B & W Const. Co., Barberton, Ohio	142.2	0	V	.,	٠	V		
48	The Edw. J. De Bartolo Cos., Youngstown, Ohio	139.9	0			V		V	
49.	Donovan Const. Co., St. Paul, Minn	138.3	0	· 🗸		V			V
50.	Ernest W. Hahn, Inc., Hawthorne, Calif	138.0	0.3	V	••	V.	v′		•.
		137.4	0			V			

Figures include prime construction contracts, shares of joint ventures and subcontracts. Parent company's total includes subsidiaries. Design-construct contracts included at erected value of plant including their 1970 median new investment of \$27,000 per \$1 million of Approved For Release 2002/02/19 de CIA-RIDRE CO. Chas. H. Tompkins Co. Rea Const. Co. Includes Wm. L. Crow Const. Co. Chas. H. Tompkins Co. Rea Const. Co.

- c. Includes Wm. L. Crow Const. Co., Chas. H. Tompkins Co., Rea Const. Co.
- d. Includes Hawailan Dredging & Const. Co., Gordon H. Ball, Inc. and The Wm. Simpson Const. Co.

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200	2192 CIA-RDP86-00244D0	0020	00510 contracts	015-	3 Con	structio Gen'l	n specia Mfg.,	Ity	
	400 continued	in \$ Total	millions Foreign	Heavy	High- way	build- ings	proces		
51.	J. F. Pritchard & Co., Kansas City, Mo	134.6	106.6	v/			piams √	design	
	Conforti & Eisele, Inc., New York, N. Y	129.5	0	٠.,	.,	Ÿ	۲	٧	
	George Hyman Const. Co., Bethesda, Md	128.6	0			· 7			
	Swinerton & Walberg Co., San Francisco, Calif	124.7	0		••	v/	√.		
	George A. Fuller Co., New York, N. Y Fruin-Colnon Contg. Co., St. Louis, Mo	112.5 109.4	0	ν,		ν,	v,		
	Dick Corp., Pittsburgh, Pa	107.4	0	√ √	V	V	√ √	V	
	Catalytic, Inc., Philadelphia, Pa.	105.0	42.0	V		.	V	V	
	Tidewater Const. Corp., Norfolk, Va	103.0	. 0	V	V		V	٠.,	
	Frank J. Rooney, Inc., Miami, Fla	103.0	0	•		V			
	Hensel Phelps Const. Co., Greeley, Colo	103.0 102.5	0. 0	٧,	√	٧,	V,	V,	
	Blake Const. Co., Inc., Washington, D. C.	101.7	0	√	••	√ √	✓.	√	
	Paramount Warrior, Inc., Paramount, Calif (e)	100.9	ő	·		V	Ÿ		
	Manhattan Const. Co., Muskogee, Okla	100.4	0	V.		V	V		
	Starrett Bros. & Eken, Inc., New York, N. Y	96.8*	n.r.			✓	•		
	Howard P. Foley Co., Washington, D. C	96.0	0		Electrical)				
	Leon D. DeMatteis & Sons, Elmont, N. Y.	94.1 93.6	0 0		√ 	V		••	
	C. L. Peck Contractor, Los Angeles, Calif	87.2	ő			V			
71.	Horn Const. Co., Inc., Merrick, N. Y.	86.4	0	V	V	·	44		
	Zurn Engineers, Upland, Calif	85.6	3.6	V	V	v'	√		
	U. S. Industries, Inc., Dailas, Tex	85.2	0	V,	✓	√	V	V	
	Townsend & Bottum, Inc., Ann Arbor, Mich	85.0 83.5	0	V	••	.,			
	Dinwiddle Const. Co., Inc., San Francisco, Calif	83.0	0	v		√ √	√ 	√ 	
	T. L. James & Co., Inc., Ruston, La.	82.6	ō	Ÿ	Ÿ	٠			
	Robert E. McKee, Inc., El Paso, Tex	82.2	0	·		V	V		
	Hardaway Contg. Co., Columbus, Ga(9)	81.0	0	ν,	1/	";	:		
	Howard S. Wright Const. Co., Seattle, Wash E. C. Ernst, Inc., Washington, D. C	80.4 80.0	34.6 Q	· V	·	√ Lolooti	vicei)	••	
	Wismer & Becker, Sacramento, Calif	79.4	0	- √ (1	Mechanica 	ıı, electi	icai) I∕		
	W. S. Bellows Const. Corp., Houston Tex	78.7	ō	.		V	V		
	The Auchter Co., Jacksonville, Fla	78.0	0	✓		V	V		
85.	Mars Assoc., Inc. & Normel Const. Corp.,	77.4	•						
86	New Rochelle, N. Y	77.1 76.3	0 8.5	••		V	Ÿ	ÿ	
	Henry A. Knott Co., Div. of Knott Industries, Inc.,	10.5	0.5		. "	ν.	V	V	
2	Baltimore, Md	76.2	0	V		V	v	V	
	James McHugh Const. Co., Chicago, III	76.1	0	✓	••	V			
	Austin Bridge Co., Dallas, Tex	75:7	0	V	√	√	V	••	
	Ira H. Hardin Co., Atlanta, Ga H. A. Lott, Inc., Houston, Tex	73.8 73.6	0 0	••		V	V	••	
	Vappi & Co., Inc., Cambridge, Mass.	72.8	0			V	ÿ	••	
	Edward L. Nezelek, Inc., Johnson City, N. Y	72.3	ō			<i>V</i>	,		
	Ruscon Const. Co., Charleston, S. C.	72.2	0	V	V	V	V		
	Sanderson & Porter, Inc., New York, N. Y	72.0	50.0	V,	:		✓	v'	
	Schiavone Const. Co., Secaucus, N. J	71.8 71.5	0 48.5	V,	v ′				
	C & C/Bohrer, Inc., Fort Wayne, Ind.	70.2	40.5	V				. *	
	F. D. Rich Co., Inc., Stamford, Conn.	69.3	5.8	√ .		· 🗸			
	Cauldwell-Wingate Co., Inc., New York, N. Y	69.0	0			V			
	Pittman Const. Co., Inc., New Orleans, La	68.5	0	V.	√.	√_		√.	
	M. M. Sundt Const. Co., Tucson, Ariz	68.1	0	V	V	V,	V,	٧,	
	Del E. Webb Corp., Phoenix, Ariz	67.7	0		2	V V	, Y	√ 	
	Barton-Malow Cc., Detroit, Mich.	66.4	ő	Ÿ		<i>V</i>	Ÿ	••	
	J. M. Foster, Inc., Gary, Ind.	65.9	0	V	V	٠	V		
	Dahlstrom Corp., Dallas, Tex	65.6	0	V	V	**			
	Ballenger Corp., Greenville, S. C	65.0	16.0	V	V		.:		
	Haas & Haynie, South San Francisco, Calif	64.0 63.9	0	.,	./	V	V	••	
	Aberthaw Const. Co., Boston, Mass	63.4	0	√ 	√ 	Ÿ		Ÿ	
	The Whiting-Turner Contg. Co., Baltimore, Md	63.0	ő	Ÿ		<i>V</i>	 V		
113.	Daniel J. Keating Co., Philadelphia, Pa	63.0	0	· /		V	<i>'</i>		
114.	Fontaine Bros., Springfield, Mass.	62.7	0	٠		V	V	V	
	Slattery Associates, Inc., Maspeth, N. Y(i)	61.8	0	✓	V	••	V	٠	
	Goodnor Const. Co., Long Island City, N. Y	60.0	0		••	√,			
	The Hannan Const. Co., Cleveland, Ohio	59.1 59.0	0 3.0			V	V	V.	
118		58.6	3.0			ÿ	√ 	V	
	voipe const. co., inc., Maiden, Mass			••	••	r			
119.	Volpe Const. Co., Inc., Malden, Mass,	58.6	0			✓	✓	V	
119. 120. 121.	McDevitt & Street Co., Charlotte, N. C	58.6 57.3	0			√ √	√ 	√	
119. 120. 121. 122.	McDevitt & Street Co., Charlotte, N. C	58.6 57.3 57.0	0			V V		v V	
119. 120. 121. 122. 123.	McDevitt & Street Co., Charlotte, N. C	58.6 57.3	0			V.			

Figures include prime construction contracts, shares of joint ventures and supcontracts. Farein pany's total includes subsidiaries. Design-construct contracts included at erected value of plant includes total includes subsidiaries. Figure of Explanation of State o

f. Includes Con-Plex, A & S Steel Bidgs., Inc., P & Z Co., Inc., Diversacon g. Includes Wright Contg. Co. h. Formerly listed as Bor-Son Const., Inc. I. Includes H. Sand & Co.

27. P. J. Ca 28. Jetero C 29. H. C. Pr 30. J. S. Alt 31. Mellon-1 32. Shapell 33. Batson-3 34. Boh Brd 35. J. B. Alt 36. Granite 37. Dwight 38. The Aru 39. Corbett 40. Nello L. 41. Dickers 42. Algerno 43. Castagr 44. Scientifi 45. Miller-D 46. Williams 47. McClos 48. Castagr 47. McClos 51. Blythe E 52. Kraus-A 53. George 55. Siegfrie 55. Siegfrie 55. Vinnell I 55. Vinnell I 56. Martin 8 66. Martin 8 66. Martin 8 66. Morley I 66. Morley I 66. Hoffmar 66. Morley I 66. Morley I 66. Morley I 66. Morley I 67. A. Teich 66. Morley I 68. W. E. O 68. Stolte, I 70. Peabod	Const. Co., Inc., Silver Spring, Md. Arlin Const. Co., New Rocheile, N. Y., Const. Co., Houston, Tex., Const. Co., Houston, Tex., Const. Co., Houston, Tex., Const. Co., Houston, Tex., Const. Co., Inc., St. Louis, Mo., Stuart Co., Pittsburgh, Pa., Industries, Inc., Beverly Hills, Calif., Cook Co., West Point, Ga., So., Const. Co., Inc., New Orleans, La., Ien & Co., Anaheim, Calif., Const. Co., Watsonville, Calif., Building Co., New Haven, Conn., Indel Corp., Baltimore, Md., Indel Corp., Baltimore, Md., Inc., Monroe, N.C., Inc., Monroe, N.C., Inc., Montgomery, Ala., Inc., Montgomery, Ala., Inc., Son, Inc., New York, N. Y., Ivic Design Co., Inc., New York, N. Y., Ivic Design Co., Inc., Pilladelphia, Pa., Ire Contractors, Inc., Baltimore, Md., Const. Co., Inc., San Francisco, Calif., In Contractors, Inc., Chicago, Ill., Brothers Co., Charlotte, N. C., Anderson, Inc., Minneapolis, Minn., B. H. Macomber Co., Boston, Mass., Ignam-Limp Co., Birmingham, Mich., Id Const. Co., Inc., Stamford, Conn., Intro Corp., Alhambra, Calif., Illiding Corp., El Paso, Tex., & Nettrour Contg. Co., Pittsburgh, Pa., Illia Bldg. Co., Inc., Niagara Falls, N. Y., Intercontactors, Inc., Chicago, Ill., Illia Bldg. Co., Inc., Niagara Falls, N. Y., Illia Bldg. Co., Inc., Niagara Falls, N. Y.,		millions Foreign 0 0 0 20.0 0 0 0 0 0 0 12.3 0 0 0 14.1 0 0 5.0 0 0 28.4	Heavy	High- / way	- build ings		design C		Sand Sand Sand Sand	Tecky, Writeron Inc. Connections Descriptions due Dyman Avenue Treater New York
27. P. J. Ca 28. Jetero C 29. H. C. Pr 30. J. S. Alt 31. Mellon-1 32. Shapell 33. Batson-3 34. Boh Brd 35. J. B. Alt 36. Granite 37. Dwight 38. The Aru 39. Corbett 40. Nello L. 41. Dickers 42. Algerno 43. Castagr 44. Scientifi 45. Miller-D 46. Williams 47. McClos 48. Castagr 47. McClos 51. Blythe E 52. Kraus-A 53. George 55. Siegfrie 55. Siegfrie 55. Vinnell I 55. Vinnell I 56. Martin 8 66. Martin 8 66. Martin 8 66. Morley I 66. Morley I 66. Hoffmar 66. Morley I 66. Morley I 66. Morley I 66. Morley I 67. A. Teich 66. Morley I 68. W. E. O 68. Stolte, I 70. Peabod	arin Const. Co., New Rochelle, N. Y. Const. Co., Houston, Tex. Const. Co., Houston, Tex. Const. Co., Houston, Tex. Const. Co., Hor., St. Louis, Mo. Stuart Co., Pittsburgh, Pa. Industries, Inc., Beverly Hills, Calif. Cook Co., West Point, Ga. Cook Co., West Point, Ga. Cook Co., West Point, Ga. Const. Co., Inc., New Orleans, La. Censt. Co., Watsonville, Calif. Building Co., New Haven, Conn. Const. Co., Inc., New York, N.Y. Const. Co., Inc., New York, N.Y. Con, Inc., Montgomery, Ala. Const. Co., Inc., Montgomery, Ala. Const. Co., Inc., Mew York, N. Y. Consign Co., Inc., New York, N. Y. Consign Co., Inc., New York, N. Y. Consign Co., Inc., New York, N. Y. Consign Co., Inc., Philadelphia, Pa. Const. Co., Inc., Philadelphia, Pa. Const. Co., Inc., San Francisco, Calif. Const. Co., Inc., San Francisco, Calif. Const. Co., Charlotte, N. C. Conderson, Inc., Minneapolis, Minn. Const. Co., Charlotte, N. C. Conderson, Inc., Birmingham, Mich. Const. Co., Inc., Birmingham, Mich. Const. Co., Inc., Buffalo, N. Y. Const. Co., Toledo, Ohio. Corp., Alhambra, Calif. Coliding Corp., El Paso, Tex. Coliding Corp., El Paso,	55.1 55.0 55.0 54.7 54.4 54.3 53.8 53.8 53.0 51.9 51.5 50.2 50.0 50.0 60.0 60.0 49.6 49.5 49.3 49.3 48.9 48.8 48.0 47.6 47.6 46.7 46.3	0 0 0 20.0 0 0 0 0 0 0 0 0 12.3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		V V V V V V V V V V V V V V V V V V V	V V V V V				Sand Sand Sand Sand	iseky, Whitelor ISE Caholestone Ingrements his Dwitter New York The IEEST
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	400 continued	in \$ Total	millions Foreign	Heavy	High- way	build- ings	process	design	0
9	03. Terminal Const. Corp., Wood-Ridge, N. J	38.4	0	V		V	V		
2	04. The John W. Cowper Co., Inc., Buffalo, N. Y	38.3	0	٠		V			
	05. Martin K. Eby Const. Co., Inc., Wichita, Kan	38.2	0	V		V.	V	*	
	06. Allen & O'Hara, Inc., Memphis, Tenn	38.0	0			√,		••	
	07. Bristol Steel & Iron Co., Richmond, Va	38.0	0	V,	V	V	V V	 √	
	08. Pepper Const. Co., Chicago, III	38.0 37.8	0	√ √	"	√ 		٧	
2	09. Green Const. Co., Des Moines, Iowa	37.6	ō	V	<i>V</i>				
	11. The Law Co., Wichita, Kan.	37.4	Ō	٠.,	٠	V		√	
	12. M. A. Lombard & Sons Co., Chicago, III.	37.4	0				V	V.	
2	13. Oberer Enterprises, Dayton, Ohio	37.4	0	V	✓	√,			
	14. R. S. Noonan, Inc., York, Pa.	37.3	0	••		V	V	√	
2	15. Linbeck Const. Corp., Houston, Tex.	37.2 37.0	0		••	V			
2	16. Franchi Const. Co., Inc., Newton, Mass	36.8	0	Ÿ	Ÿ				
	18. Blitman Const. Corp., New York, N. Y (m)	36.8	0	٠	٠	√.	V	v/	
	19. L & D Building Co., Latrobe, Pa.	36.6	0	V	V	V	V	V	
2	20. Shepherd Const. Co., Inc., Atlanta, Ga	36.3	Ō	v/	V		**	••	
2	21. Granger Contg. Co., Inc., Worcester, Mass	36.1	0			V			
	22. Houston Contg. Co., Houston, Tex.	36.0	7.9	V,	••	 V	 V	Ÿ	
2	23. M. H. Golden Const. Co., San Diego, Calif	36.0 35.9	0	✓		· 🗸	V	٠	
	24. William Passalacqua Builders, Inc., Cleveland	35.9	ő		(Mechani		,	-	
	125. Union Boiler Co., Inc., Nitro, W. Va	35.7	ő			v'			
2	27. Lueder Const. Co., Omaha, Neb.	35.7	0			V		√	
2	28. John McShain, Inc., Philadelphia, Pa	35.5	0			V			
2	229. Greer Bros. & Young, Inc., London, Ky	35.5	0		V	. ;			
	230. J. L. Williams & Co., Inc., Chicago, ill	35.3	_			V,	V	√ 	
3	231. Satterfield Const. Co., Inc., Greenwood, S. C	35.0 34.9		√.	√	√ √			
- 2	232. Charles Pankow, Inc., Altadena, Calif	34.8		Ÿ	ĺŽ	,			
- 4	234. Highland Const. Co., Southfield, Mich	34.7	_	·	·	V		. V .	
	235. Houdaille-Duval-Wright Co., Jacksonville, Fla	34.5	_	√.	√				
:	236. Wm. J. Moran Co., Alhambra, Calif	34.4				V,	V	**	
:	237. Murray Walter, Inc., Binghamton, N. Y	34.3				· V	••	••	
:	238. James D. Morrissey, Inc., Philadelphia, Pa	34.0	_	V	V	 V	Ÿ	Ÿ	
1	239. Basic Const. Co., Newport News, Va	33.9 33.8		Ÿ	√ 		· · ·	٧	
	240. Great Lakes Dredge & Dock Co., Chicago, Ill	33.7	_	V	Ÿ	V	Ÿ	V	
	242. Adolphson & Peterson, Inc., Minneapolis, Minn	33.5		٠	·	· 🗸			
	243. Mahony-Troast Const. Co., Clifton, N. J	33.5	0				V	V	
	244. Wilmorite, Inc., Rochester, N. Y	33.3				V,	V.	.,	
	245. Brunzell Const. Co. of Nevada, Reno, Nev	33.0			**	V	V,	V	
	246. Olson Const. Co., Lincoln, Neb	33.0		V	.,	V	√		
	247. R. B. Potashnick, Cape Girardeau, Mo	32.9 32.6		√ √	V V	√ √	Ÿ		
	248. Daniel O'Connell's Sons, Inc., Holyoke, Mass 249. W. F. Holt & Sons, Inc., Brentwood, Tenn	32.6		٧.,		V	V		
	250. W. J. Megin, Inc., Naugatuck, Conn	32.5		V		·	V	v/	
	251. Dimeo Const. Co., Providence, R. I.	32.4	1 0			V	v'		
	252. Rock Road Const. Co., Chicago, III.	32.4		V	✓ .				
	253. Power Const. Co., Oak Park, III	32.4		**	• ••	v,		••	
	254. E. W. Howell Co., Babylon, N. Y	32.3		、		V	√	 V	
	255. The Carlson Corp., Cochituate, Mass	32.3 32.3		Ÿ	Ÿ	· V	V	٧	
	256. Bates & Rogers Const. Corp., Chicago, Ill	32.		V	V	,	.		
	258. Jacobs Engineering Co., Pasadena, Calif	32.	_	·	,	V	V	V	
	259. Denton Const. Co., Grosse Pointe Woods, Mich	32.	2 0		<i>Y</i>				
ŀ	260. E. E. Black, Ltd., Honolulu, Hawaii	32.		√,	v/	· •	V,		
Ì	261. D. Fortunato, Inc., Floral Park, N. Y	32.	_	V		. 1	V	V	
	262. Joe M. Rodgers & Assoc., Inc., Nashville, Tenn	32.	_	••	**	· /	V		
	263. Baugh Const. Co., Seattle, Wash	31. 31.	_	v.					
	265. Continental-Heller Corp., Sacramento, Calif	31.		٠.,		V	V	V	
	266. Cives Corp., North Syracuse, N. Y.	31.		V	••	**	V.	.,	
	267. Edward M. Crough, Inc., Bethesda, Md	31.				V	V		
	268. Guy H. James Const. Co., Oklahoma City, Okla	30.	_	V	V				
	269. Goodrich Building Corp., New York, N. Y	30.		.,		V			
	270. Vecellio & Grogan, Inc., Beckley, W. Va	30. 30.	_	<i>∨</i>	√ 	 V	v	v.	
	271. Six Industries, Inc., Springfield, Ohio272. Day & Zimmermann, Inc., Philadelphia, Pa	30				V	V	· /	
	273. Gibbons & Reed Co., Salt Lake City, Utah				V	·	٠		
	274. Ames-Ennis, Inc., Baltimore, Md		.3 Ο			√.	.;		
	275. Robert G. Fisher Co., Inc., Fresno, Calif	30	_			V,	v,	V_{j}	
	276. George W. Kane, Inc., Durham, N. C	30				V,	V ./	V	
1	277. Holder Const. Co., Atlanta, Ga.	. 30	_			V	<i>V</i>	¥'	
	278. Knutson Const. Co., Minneapolis, Minn.	. 30	.1 C			V			

U.S. n.r. not reported. m. Includes Blitman & Tischler, Taylor, Woodrow, Blitman

n. Formerly included with T.L. James & Co., Inc.

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Figures Include prime construction contracts, shares of joint ventures and subcontracts. Parent company's total includes substructions Design-construct contracts included at erected value of plant including

Construction specialty

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Construction specialty

		1071	contracts		Gen'l Mig.,						
			millions		118-6		Mfg.,		_		
		Total	Foreign	Hoovy	High- way	build- ings	proces plants		Do CM		
450	D	, Otal	roreign	Heavy	way	nigs	piants	design	CIVI		
353.	the state of the s	24.5	0			V	V	V			
354.	Thomas J. Dillon, Akron, Ohio	24.4	0			V		V			
355.	John H. Sellen Const. Co., Seattle, Wash	24.3	0			V	V		.,		
356.	ere per a entare, men manarapone, mar	24.2	0	**		v	V	V	V		
357.	are mody corp., r moderight, r ar minimum.	24.0	1.6				V				
358.	Common Bross, mor, Endincia, Minn.	24.0	0	V	V						
359.	real of child, mor, morrott, m. c	24.0	0 .			V	••				
360.	Good go	24.0	0	V	V	V	**	v'			
361.		24.0	0	V	V				.,		
362.	Pizzagalli Const. Co., South Burlington, Vt	23.7	2.3	V		V	v/	V			
363.	The state of the s	23.6	0			V	V .		V		
364.	sacrata Encaratere, men transmita, mass	23.4	0	V.	V						
365.		23.3	0	V	٠.,						
366.	The second contact con the second for the second se	23.2	0.		V	V			V		
367.	Daniel Daniel Coll Holl Hallottotot, 14: 11:	23.2	0			V	V	V			
368.		23.2*	n.r.	V		V					
369.	Tutor-Meyers, North Hollywood, Calif	23.0	0	√		V					
370.	Nat Harrison Assoc., Inc., Miami, Fla	23.0	2.0	V	V	V		V			
371.	Arthur A. Kober Co., Bala-Cynwyd, Pa	23.0	0			V					
372.	Psaty & Fuhrman, Inc., New York, N. Y.	23.0	0			V					
373.	Avella Const. Co., Endicott, N. Y	23.0	0			V	V				
374.	Northwest Const. Co., Seattle, Wash	22.9	0		V		٠,.				
375.	R. M. Shoemaker Co., Philadelphia, Pa	22.8	0			V	V		V		
376.	Oman Const. Co., Inc., Nashville, Tenn.	22.7	0	V	V	٠	٠		٠		
377.	Montgomery Ross Fisher, Inc., Los Angeles, Calif.	22.5	0	٠.,	·	V					
378.	Power Systems, Inc., Chicago, III.	22.5	0	V		٠	V				
379.	C. W. Matthews Contg. Co., Inc., Marietta, Ga	22.5	0,	i/	V		٠.,				
380.	Barnes Const. Co., Inc., Grand Rapids, Mich	22.3*	n.r.		٠	V	V				
381.	Markward & Karafilis, Inc., Detroit, Mich.	22.2	0			V	V	V			
382.	Glen Const. Co., Rockville, Md	22.2	0			V	·				
383.	Horvitz Co., Cleveland, Ohio	22.2	0	V	V				V		
384.	Delta Engineering Corp., Houston, Tex	22.1	6.5	V			V	v/			
385.	J. A. Tobin Const. Co., Kansas City, Kan	22.1	0	V	V .						
386.	Mid Republic Const. Co., Inc., Indianapolis, Ind	22.1	0			V		V	V		
387.	James Julian, Inc., Wilmington, Del	22.1	0		V	٠.,			٠.,		
388.	Harbert Const. Corp., Birmingham, Ala	22.1	3.8	V	V	V	V				
389.	Trepte Const. Co., Inc., San Diego, Calif	22.1	0			V	·				
390.	McMahan-O'Connor Const. Co., Rochester, Ind	22.0	0		V						
391.	First Florida Bldg, Corp. and Shafer & Miller, Miami	22.0	0.2		٠	v'					
392.	Excavation Const. Co., Inc., Riverdale, Md	21.9*	n.r.	V	V	.,	.,				
393.	R. W. Wander, Inc., Worthington, Ohio	21.7	0	V	V			a			
394.	Bowerman Bros., Inc., Providence, R. I	21.6	0			V	Ÿ	Ÿ			
395.	Tecon Corp., Dallas, Tex	21.6*	n.r.	V .			·	٠			
396.	Beacon Const. Co., Boston, Mass	21.5	0	,		Ž					
397.	J. F. White Contg. Co., Needham Heights, Mass	21.3	0	V	V	V					
398.	Southern Road Builders, Augusta, Ga	21.2	0	·.,	V	·					
399.	Mid State Paving Co., Meridian, Miss	21.1	0		V						
400.	J. P. Cullen & Son, Janesville, Wis	21.1*	n.r.		. *		••				

Figures include prime construction contracts, shares of joint ventures and subcontracts. Parent company's total includes subsidiaries. Design-construct contracts included at erected value of plant including heavy installed equipment.* ENR-reported. Excludes joint ventures, subcontracts, projects outside the U.S. n.r. not reported

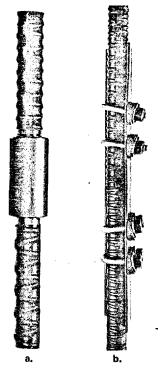
About the report

ENGINEERING NEWS-RECORD's ninth annual report on the 400 largest U.S. contractors ranks them according to their 1971 contract awards for work in the U.S. and abroad. In addition to prime contract awards, a company's total includes its share of joint ventures and any subcontracts awarded to it by other prime contrac-

ENR canvassed over 2,800 contractors, asking them to confirm their 1971 U.S. construction contract volume on file with ENR and to report their foreign volume. Nonrespondents (only 18) were ranked by their U.S. prime contract volume on file

Types of companies excluded are homebuilders and those acting as their own general contractor, such as developers, investment builders and contract only with prepared for Release 2003/02/16/ship/cdi

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